



Financial Foundations

November 2021



Dakotas Conference

The United Methodist Church



Grow. Reach. Heal.

Presented by...



Jeff Pospisil
Executive Director of Finance



Sheri Meister
Executive Director of the Dakotas & Minnesota Foundations



What is your church story?



As a church what do you do best?



- **When talking about your church, what is exciting and enticing to others?**
- **What would bring someone who is not a member to your church?**

Your Church Culture

Culture...

- ❖ represents a church's customs and attitudes.
- ❖ defines who you are.
- ❖ is never neutral; it is either permitting or limiting.
- ❖ is never status quo: your church is either becoming more generous or less generous.

Knowing Your Story

- ❖ Does what you are doing as a church appeal to your members?
- ❖ Does it appeal to the people in your community?
- ❖ Is your leadership team on board?
- ❖ Is there something compelling to those you wish to engage in your ministry?
- ❖ Are the ministries of your church of interest to people who have resources? Are they compelling to both you and your stakeholders?

**To know your church, you
must understand where you
are financially as a church
and for the future.**

Mission and Vision

- ❖ Are you able to articulate your church mission?
- ❖ Not to recite the mission statement, but what is the main focus of your church?

Church Vision

- ❖ Is your vision clear and compelling?
- ❖ Do you know your church's core values?
- ❖ Is your pastor's vision and the church vision aligned?

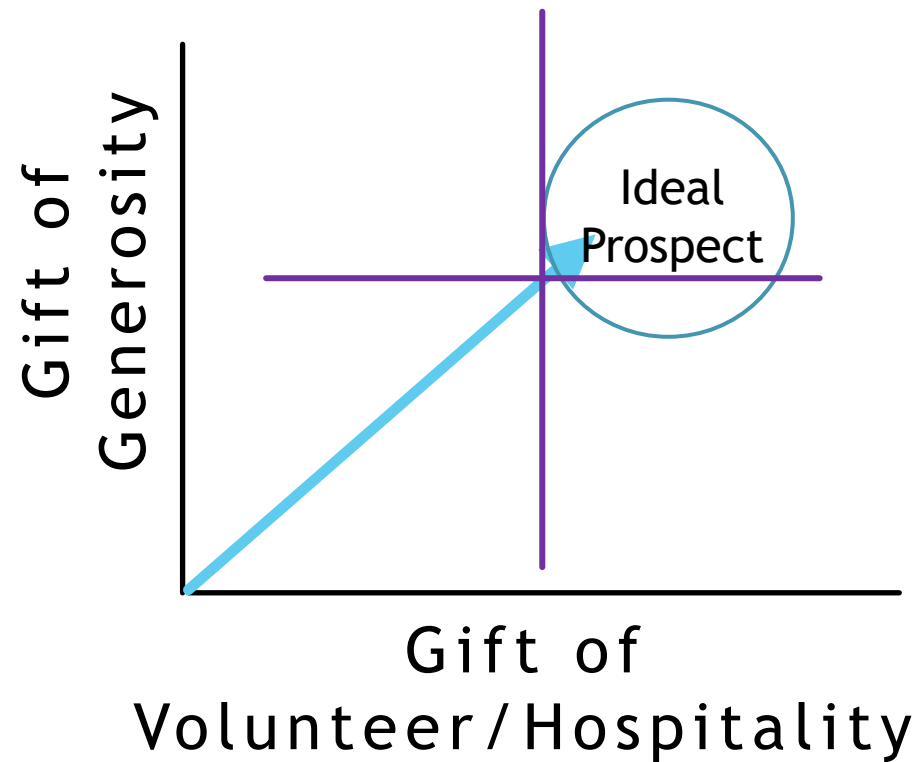
Church Vision

- ❖ Cultivate the culture
- ❖ Communicate core values
- ❖ Challenge people with a clear understanding
- ❖ And embed the vision for generosity in every area of ministry

Developing Relationships

- ❖ Do your research - know who you are approaching
 - Find out their interests and their connection to your church.
- ❖ Form a strong church relationship with individuals by engaging others
- ❖ Take time for a cup of coffee or a lunch.
- ❖ Get to know the person and their families and
- ❖ Listen, listen, listen

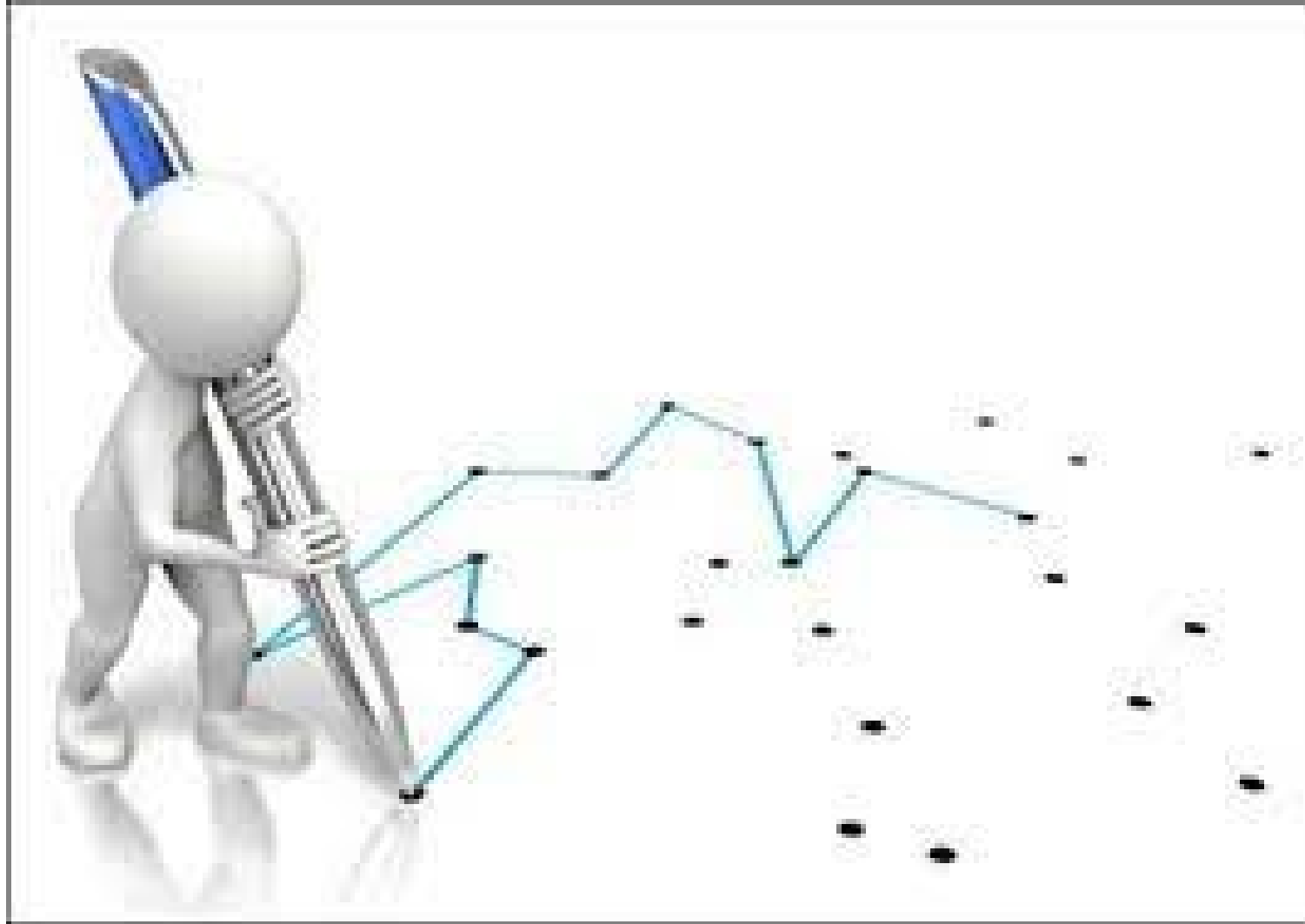
Developing Relationships Recognizing Spiritual Gifts



Determine your Audience

Moves management:
Jerry Panas, Bill Sturtevant

Connecting the Dots



Making the connection

Understand who your biggest supporters are in the church.

What about your church do your members love the most.

Develop Relationships



Find time for prayer





Jeff Pospisil

Sheri Meister

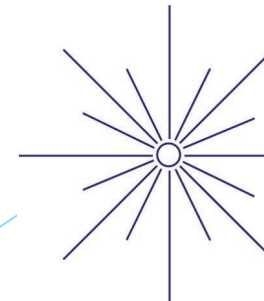


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Minnesota**
Methodist Foundations